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Sharing the Page Brand: Digital Engagement 101

Summary, Tips & Tricks

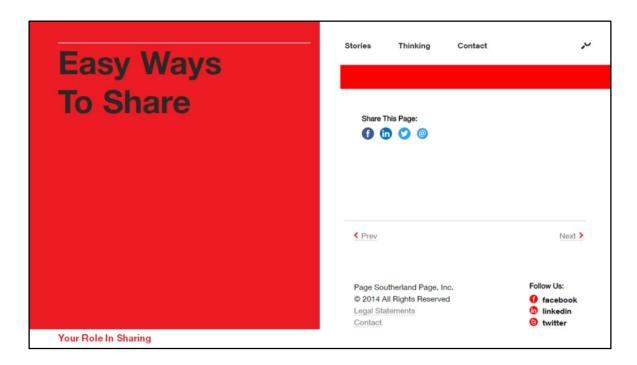


Request: Help Share the Page Brand Online

- 1. Share raw content: news, updates, stories
- 2. Share pagethink.com posts with your networks
- 3. Post about Page directly to your networks

Cases for Sharing

- 1. Elevate Our Brand Profile
- 2. Industry Competitiveness
- 3. Distinguish Ourselves
- 4. Help Others Tell Our Stories
- 5. Employer of Choice

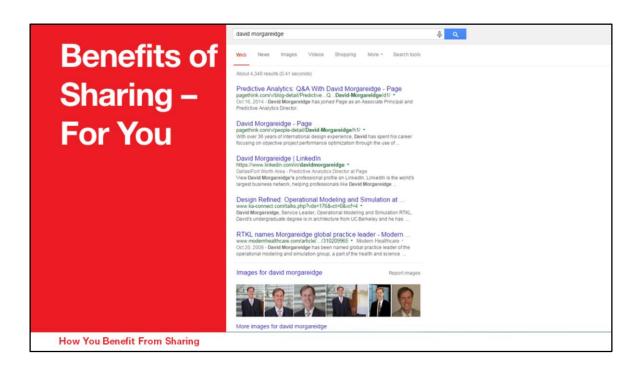


There is a way for everyone to meet the request for sharing refined Page content with their own networks that makes you feel comfortable. If you prefer a more professionally oriented platform, consider using LinkedIn where you can also promote your professional achievements and credentials. Or, how about sending a 140 character-limited text message on Twitter? Lastly, you can instead use that "Share This Page" button that's on the bottom of every page on pagethink.com. It pulls up your Outlook so you can just type in your contact names or select a distribution list and the link to that page will be on its way to your network.

We also send out a monthly Page eNewsletter with multiple topics updating you on what's happening in the firm. There is a "Forward to a Friend" button you can click that will ensure the HTML formatting isn't compromised as it might be if you just forward the email directly.



The Brand Team can't share every single submission we receive because we simply don't have the time. It's great there's enough content to keep us doing this full-time but we're also managing strategic initiatives and other activities. So, this is why we're asking your help in sharing the many elements of the Page story from Work to News to Culture. We will continue to refine and post raw content that is considered to be a business driver – content that showcases our work, our expertise and may persuade potential clients, employees and community members to consider us in the future. We also want to show where we are working to make a difference in the industry such as Architecture Advocacy Day at the state capital and welcome those updates as well. If you aren't online but want to share fun activities or community work that is connected to your role at Page, please do reach out to a Brand Champion in your office or to us. By harnessing our collective network connections, our storytelling can take a quantum leap – and our brand profile with it!



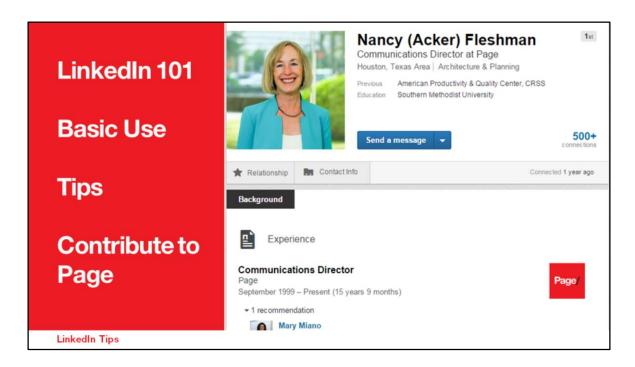
It's a fact in today's professional world – people change jobs often and sometimes even careers. According to the US Department of Labor, people born between 1957 and 1964 held an average of 11.7 jobs from ages 18 to 48. It can only help any future transition and your overall career to have online evidence of your work or contributions to company culture. If we can showcase your work on pagethink.com, it will show up in Google search returns as you see above. Our post on David Morgareidge in the Dallas office showed up first above even his staff profile page and his LinkedIn profile.



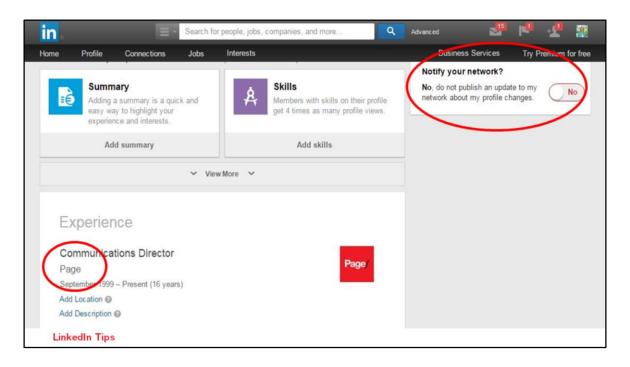
All of our Page accounts are public. This means anyone can see them, and everything we post on them, regardless of whether you have an account on these platforms. Just click on the icons for our Facebook, LinkedIn or Twitter accounts at the bottom of every page on our website.

If you have an account on one of these three channels already, be sure to follow Page so you automatically get our updates or if you want one, they're free and easy to set up. It's a great way to stay updated about the firm and your colleagues more often than the office meetings.

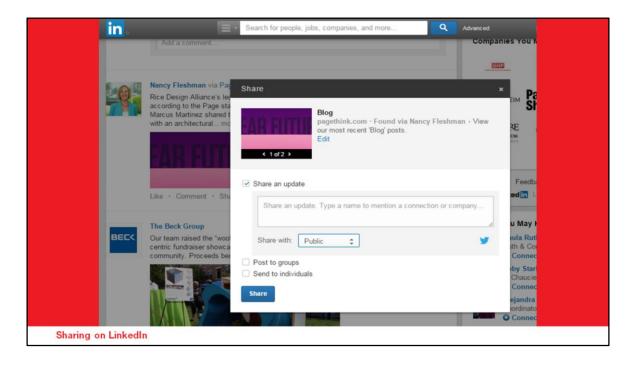
At the very least, you should be visiting pagethink.com on a regular basis to see what's new. You should be informed about what's going on with your own firm. And, that will give you something to talk about on Saturday night when you have to go to that event with all those people you don't know well!



Make sure your LinkedIn profile shows that you're an employee at Page rather than PSP



- How to change your employer name to Page: while logged in, hover over the current employer name in your
 Profile and a pencil icon will appear. Click it and "Edit Display Name" will appear. Simply delete "Southerland
 Page" and save. Check your work by ensuring the red square logo still appears on your profile.
- Want to turn off your activity broadcast feature while you update your profile? Select "No" in the upper right corner of your profile while you are in Edit mode.



- How to share a LinkedIn status update with your own network: if you see a Page post or another one that you like in your Home feed, simply click either Like, Comment or Share underneath the image.
- Liking a post places it in the home feed of each of your followers. Commenting is used to ask a question about the post, thank the person for sharing or add your own insights. Sharing is the ultimate act of engagement by placing the post in your followers' feed prefaced by your explanatory statement of why you are sharing.



- FYI: When you like a Facebook post, your name is visible to anyone who clicks on the "thumb" icon to see who liked it.
- If you like a post, your network can now see it even if they aren't following Page.
- If you comment on a Facebook post, your name then becomes visible to anyone who looks at that post.



- To email a Page Facebook link whether or not you have an account, simply click on the time stamp next to our logo at the top of the post. A new window will open up with a unique URL to that post that can be shared with anyone.
- To edit or delete a post, simply click the drop down arrow in the upper right hand corner of the post and select either Edit Post (second from the top) or Delete from Page (very bottom).
- Facebook is always retooling to improve user experience so don't be surprised if you see something different on your account. They're great about including little pop-up boxes next to the new item that explain what has changed.
- To ensure the Page Brand Team sees your post, tag us in the description with @PageSoutherlandPage.
 Otherwise, we cannot see your post.



- Twitter has a 140 character count limit including the photo and link. Their counter can be seen to the left of the Tweet button in the lower right corner.
- Favoriting a tweet is nothing more than acknowledging to the poster that you saw it. To share, retweet it by selecting the circular icon (not shown above).
- To ensure the Page Brand Team sees your post, tag us in the description with @PageThink. Otherwise, we cannot see your tweet.

Hashtags#

&

Handles@

Hashtags

- · Used on Facebook and Twitter
- Can convey a sentiment #Pagewinsagain
- Can reference an activity or event #AIAcon15
- Searchable
- #PageThink

Handles

- Used on Facebook and Twitter
- 'Tags' someone or something @UofTX, @LawrenceWSpeck
- · Sends notification to tagged account
- · Clicking a tag brings up that account
- @PageThink

Sharing Online

- To find a hashtag or handle, just search the proper name in the proprietary search feature on Facebook and LinkedIn.
- Our handle on Facebook is @Page Southerland Page. On Twitter, it's @PageThink

Brand Champions: Austin

Sara Ibarra Wendy Dunnam Tita Larry Speck

Brand Champions: Dallas

Hilary Bales-Morales Ricardo Munoz Claire Purmort Jonah Sendelbach Josh Theodore

Brand Champions: Denver

Joe Hickman Karen Gilbert Jaclyn Wenaas

Brand Champions: Houston

Angela Cantu Wendy Heger Julie Rusk Marissa Yu

Brand Champions: San Francisco

Lisa Versaci

Brand Champions: Washington DC

Hunter Cotterman Susan Block Moores Holly Taubman